



Space and Naval Warfare Systems Center Atlantic

SSC Atlantic Small Business and
Industry Outreach Initiative
Thirty-fifth Symposium
06 February 2015

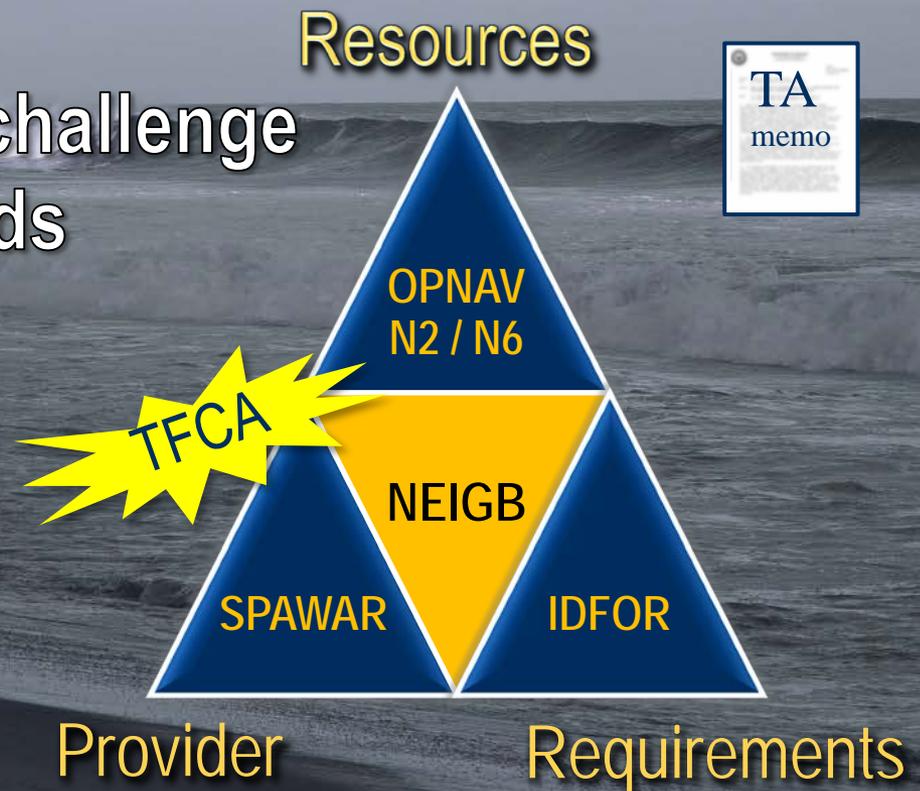
Mr. Steve Dunn
SSC Atlantic
Executive Director

Commander's Intent

Three key elements

- A promise is a commitment; we deliver on our commitments.
- Cyber is a warfighting challenge and requires an all hands on deck approach.
- There is opportunity in adversity.

Take it.



SSC Atlantic 1st Qtr FY15

<i>New Orders</i>		
Top 5 Sponsors		\$M
1	SPAWAR & PEOs	\$201.5
2	MARCORSYSCOM	\$90.8
3	TRICARE Mgmt Activity	\$71.4
4	NAVSEA & PEOs	\$46.1
5	Defense Logistics Agency	\$28.7
% of Total New Orders		53%

<i>FTEs</i>		
Top 5 Sponsors		FTE
1	SPAWAR & PEOs	774.9
2	MARCORSYSCOM	296.8
3	NAVSEA & PEOs	184.3
4	NAVAIR & PEOs	80.9
5	TRICARE Mgmt Activity	80.8
% of Total FTEs		64%

SSC Atlantic FY15 Budget: \$4.1B / 3,569 FTE



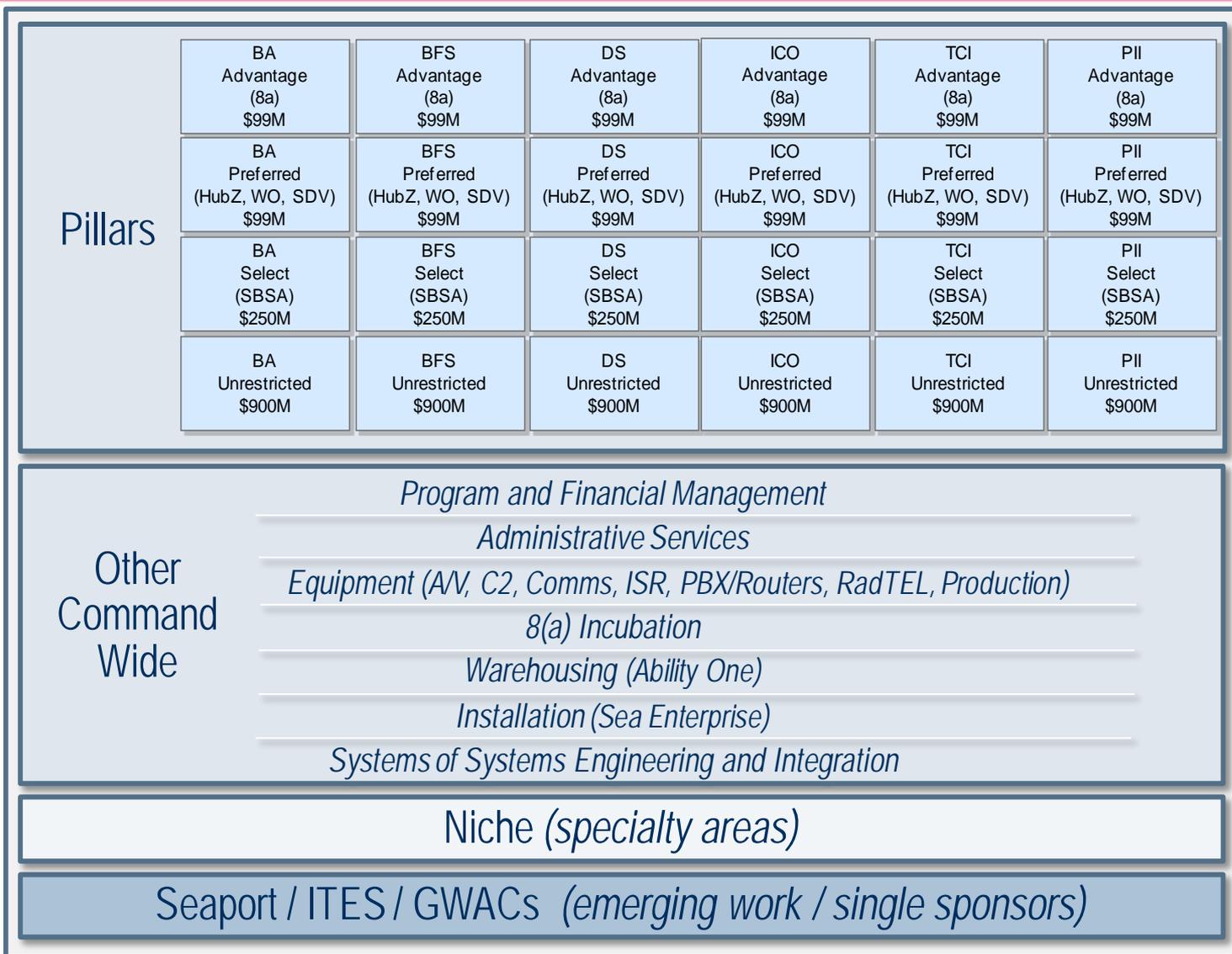
SSC Atlantic Success with Small Business: Distribution of Small Business Dollars



SSC Atlantic 1 st Qtr FY15	Goal	Achieved	Obligated
Small Business Prime	29.81%	31.16%	\$67,570,863.69
Small Disadvantaged Business	12.18%	10.18%	\$22,087,737.90
Service Disabled Veteran Owned Small Business	2.43%	4.77%	\$10,349,957.79
Women Owned Small Business	4.06%	5.35%	\$11,611,731.82
HUBZone Small Business	1.48%	2.05%	\$4,447,772.19

Small Business a Critical Enabler

SSC Atlantic Command Contracts Strategy



SPAWAR Multiple Award Contracts (MACs) Working Group

Purpose:

- ▼ SPAWAR strategy for Multiple Award Contracts (MACs) - identifying best practices, process improvements, standardization and streamlining initiatives
- ▼ Feedback solicited from Industry representatives
 - Common themes identified

Status:

- ▼ Comments adjudicated by WG members
- ▼ Smaller working groups identified problem statements, impacts, and recommendations
- ▼ Working through common themes
- ▼ Expect to begin drafting final report EOM February

Charter and Minutes

<https://e-commerce.sscno.nmci.navy.mil> *select "News"*

Contracting Improvement Initiatives FY15

- ▼ Institutionalizing COR processes/post award trip wires
- ▼ Project Procurement Strategy Meetings (PPSM)
- ▼ Task Order Process Refinement/Training
 - Source selection process
 - Market survey process
- ▼ Metrics for end-to-end contract process at Task Order level
 - Targets and measures for each segment of process
 - Refined target milestones/tracking for task orders
- ▼ Staffing model for end-to-end contract process at TO level
- ▼ Pillar follow-on Strategy

Increase responsiveness and comply with regulations and policy



We Deliver Information Dominance

“Enable warfighters to secure America
and promote global freedom.”



Web: <http://www.public.navy.mil/spawar/Atlantic> Facebook: <http://www.facebook.com/spaceandnavalwarfaresystemscommand>
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