



# Space and Naval Warfare Systems Center Atlantic

## Contracts

Presented to:  
**Small Business and Industry  
Outreach Initiative (SBI/OI)**  
Thirty-Third Symposium  
July 30, 2014

Presented by:  
**Mr. William Paggi**  
Contracts Competency Lead

# Agenda

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- ▼ Changes in Acquisition and Contracting
- ▼ Contract Process Improvement Initiatives

# Current State of Contracting SSC Atlantic Function

- ▼ BLUF: Past 2 years: Significant change in processes and increase in effort required to execute delivery/task orders
  - Transition from single award to MACs
  - DOD/Navy focus on oversight/accountability vice speed
- ▼ Changes impact entire acquisition process
  - IPT/Technical Competencies
    - Acquisition planning at task order level
    - SOO/PWS/QASP/technical evaluation factors
  - Majority of awards based on best value
  - Significant reviews at level above the contracting officer
  - Additional staffing required to meet target response times and comply with regulations and policy

**Mandate to use MACs and increase in oversight driving change**

# SSC Atlantic Contracting Statistics FY12-14

## SAC Actions

FY12 EOM Jun: 1,619  
FY13 EOM Jun: 1,079  
FY14 EOM Jun: 702

## MAC Actions

FY12 EOM Jun: 1,293  
FY13 EOM Jun: 1,180  
FY14 EOM Jun: 901

## Competition Rate

83.8% FY12  
82.7% FY13  
84.4% FY14 EOM Jun

## # Basic Contracts

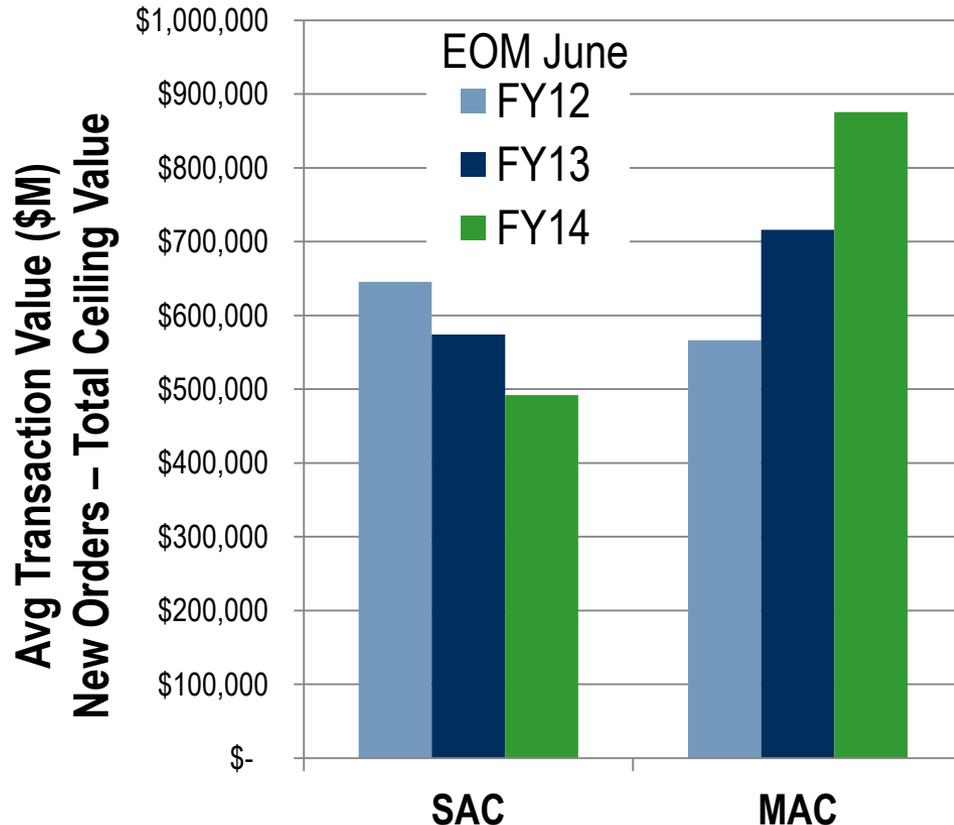
267 FY12  
224 FY13  
202 FY14 EOM Jun

## # Awardees

479 FY12  
536 FY13  
564 FY14 EOM Jun

## Total \$ Obligated

\$3.01B FY12     \$1.81B FY12 EOM Jun  
\$2.65B FY13     \$1.49B FY13 EOM Jun  
\$1.25B FY14 EOM Jun



# Contract Strategy Working Group (CSWG) Contracting Initiatives

- ▼ Institutionalizing COR processes/post award trip wires
  - Post award trip deep dives
  - COR file reviews
  - IPT resourcing model for COR function
- ▼ Task Order Process Refinement/Training
- ▼ Task Order Management
- ▼ Metrics for end-to-end contract process at Task Order level
  - Targets and measures for each segment of process
  - Contract Milestones
  - PR Tracker (automated status)
- ▼ Staffing model for end-to-end contract process at TO level
- ▼ Project Procurement Strategy

**Working to increase responsiveness and compliance with regulations and policy**

# Project Procurement Strategy (PPS) Strategy Objectives

- ▼ Define/package requirements to create optimum contracting solutions
- ▼ Ensure effective use of Command Contracting Strategy
- ▼ Increase speed to execution
  - Reduce time between funds acceptance & PR creation
  - Reduce amount of rework
  - Reduce number of transactions
- ▼ Provide advanced notification to industry

## Acquisition Planning at Task Order Level

# Advanced Notification of Task Orders to Industry

## Available Now

Forecast of Service Task Orders (TOs)

- Internal MACs in Process (2.0)
- E-commerce
- Update monthly

Advanced Notifications

- Internal MACs
- Seaport-O
- E-commerce (for info only)
- Issue upon receipt of PRIS

## Under Construction

MAC Service TOs identified At PPS

- Internal MACs
- E-commerce
- Update Monthly

# Sample of Service Task Order Advanced Notifications

Date Posted in SeaPort-O	Estimated Value	Short Title
25 Apr	\$9,474,026	Computer Network Defense (CND) Shore & Afloat Services for ISEA Support
25 Apr	\$2,007,000	ESS Engineering Support Services
28 Apr	\$4,700,000	CANES Agile Core Services (ACS) Support
29 Apr	\$83,500,000	Maintenance Figure of Merit (MFOM) Support Services
06 May	\$50,000,000	Marine Aviation Logistics Enterprise Information Technology (MAL-EIT) Support
09 Jun	\$1,993,860	General Marine Corps Electronic Security Systems Program Support
16 Jun	\$4,985,244	Technical Control and Analysis Center (TCAC)
26 Jun	\$9,977,693	Joint Threat Warning System (JTWS) Redhawk Development R&D and O&M Tasking
26 Jun	\$2,100,000	Global Command and Control System and Tactical Combat Operations (GCCS-TCO) / Joint Tactical COP Workstation (JTCW) Software Integration Support
26 Jun	\$8,930,556	Integration, Pre-Installation Test and Check Out (PITCO), Quality Assurance (QA) Testing, Engineering Maintenance Support for AN/UYQ-96(V) & AN/FYC-23(V)

**Published in SEAPORT-O**



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# Contract Status

## SIGNIFICANT CONTRACT AWARDS: FY14 3<sup>rd</sup> Quarter

Contract #	Award Date	Est Value	Contractor Name	Bus Size	General Description
N65236-14-D-4984 thru 4985 (RFP N65236-11-R-0102)	April 14	\$330M	<ul style="list-style-type: none"> <li>• Midwest Air Traffic Control Service, Inc.</li> <li>• Readiness Management Support, LC</li> </ul>	L	Aviation C2 Operations and Maintenance Support Services
N65236-14-D-4978 thru 4983 (RFP N65236-12-R-0033)	April 14	\$49.9M	<ul style="list-style-type: none"> <li>• Alutiiq Security &amp; Technology</li> <li>• Atlantic CommTech, Corp.</li> <li>• Forward Slope, Inc.</li> <li>• The Cameron Bell Corp. dba Government Solutions Group</li> <li>• Mandex Inc.</li> <li>• Systems Applications &amp; Solutions</li> </ul>	SB	Ashore Systems Engineering
N65236-14-D-4151 thru 4157 (RFP N65236-12-R-0028)	April 14	\$250M	<ul style="list-style-type: none"> <li>• BCF Solutions</li> <li>• Booz Allen Hamilton</li> <li>• Bowhead Science and Technology LLC</li> <li>• CommIT Enterprises, Inc.</li> <li>• Deloitte Consulting LLP</li> <li>• TASC, Inc.</li> <li>• Whitney, Bradley and Brown, Inc.</li> </ul>	L	Program Management and Financial Management Support

# Contract Status

## SIGNIFICANT CONTRACT AWARDS: FY14 3<sup>rd</sup> & 4<sup>th</sup> Quarter

Contract #	Award Date	Est Value	Contractor Name	Bus Size	General Description
<i>N65236-14-D-4986 thru 4991</i> (RFP N65236-10-R-0103)	May 14	\$99.4M	<ul style="list-style-type: none"> <li>American Systems Corp.</li> <li>Booz Allen Hamilton, Inc.</li> <li>Honeywell Technology Solutions, Inc.</li> <li>Ideal Innovations, Inc.</li> <li>SAIC</li> <li>Scientific Research Corp.</li> </ul>	L	Biometric Support Services
<i>N65236-14-D-4158 thru 4161</i> (RFP N65236-12-R-0030)	July 14	\$99.9M	<ul style="list-style-type: none"> <li>Spry Methods</li> <li>Gateway Ventures, Inc.</li> <li>Gemini Industries</li> <li>MHHarbor</li> </ul>	SB	Program Management and Financial Management Support
<i>N65236-14-R-4162 thru 4164</i> (RFP N65236-12-R-0032)	July 14	\$99.9M	<ul style="list-style-type: none"> <li>Atlas Executive Consulting</li> <li>CBAIA Logistics</li> <li>Compendium Federal Technology</li> </ul>	SDVOSB	Program Management and Financial Management Support

## RFPs In Process (*Pending/Issued or Under Eval*)

DIV	Solicitation #	Est Value	Acquisition Strategy	Status	Est Awd Date	General Description
224	N65236-12-R-0026	\$99M	8(a) MAC	Under Evaluation	AUG 2014	8(a) Incubator
224	N65236-13-R-0023	\$99M	Full & Open (MAC)	Under Evaluation	FEB 2015	DARPA Program Support Services / TTO Projects
224	N65236-13-R-0017	\$650M	8(a) MAC	Under Evaluation	FEB 2015	PBX, Routers & Switches
224	N65236-13-R-0015	\$200M	Full & Open (MAC)	AP Approved RFP Pending Est. Release Date AUG 2014	MAY 2015	ATC Engineering & Technical Support
224	N65236-13-R-0016	\$750M	Full & Open (MAC)	RFP Pending Est. Release Date Aug 2014	MAY 2015	C2 Supply MAC

# RFPs In Process (*Pending/Issued or Under Eval*) (*Cont'd*)

<b>DIV</b>	<b>Solicitation #</b>	<b>Est Value</b>	<b>Acquisition Strategy</b>	<b>Status</b>	<b>Est Awd Date</b>	<b>General Description</b>
224	N65236-14-R-0003	\$72M	Full & Open (C Type)	RFP Pending Est. Release Date AUG 2014	DEC 2014	Integrated Voice Communications Systems (IVCS)
224	N65236-14-R-0004	\$72M	Full & Open (C Type)	RFP Pending Est. Release Date SEP 2014	JUN 2015	Integrated Voice Network (IVN)
224	N65236-13-R-0031	\$500M	TBD	RFP Pending	TBD	Software MAC



# Questions?